

# BERKELEY COUNTY, WEST VIRGINIA

## Brief Economic Facts

Spring 2011

### Special Points of Interest

- Within 500 miles of 50% of the US population and 2/3 of all industrial activity in the U.S.
- 522,717 people are located within a 50 mile radius
- Under 2 hour drive time to Washington, DC and Baltimore, MD

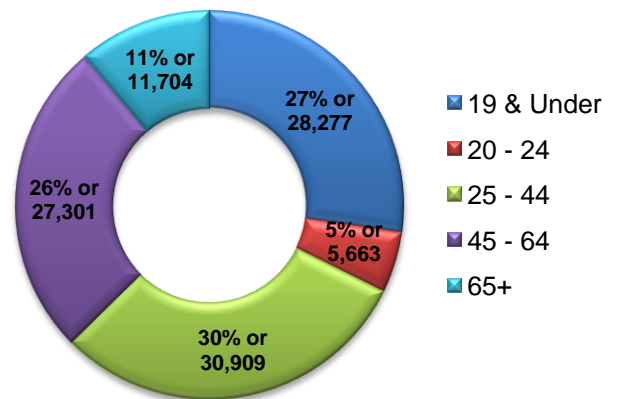


Berkeley County, West Virginia is one of the nation's fastest growing counties and for good reason. We provide profitable opportunities...for business, for workers, and for families. Berkeley County's strategic location and quick access to a full range of major transportation facilities has resulted in Berkeley County becoming a prime location for industry. Many national and international companies such as Macy's, General Motors, Quad/Graphics, Ecolab and Orgill see the advantages of locating their operations in Berkeley County. These companies and many more have discovered the vast opportunities that Berkeley County holds and chose to grow with us.

We are just over 90 minutes from Washington, DC and Baltimore, Maryland, which are two of the nation's fastest growing metropolitan areas. Berkeley County offers a wide variety of reasonably priced sites for industrial, commercial and residential development.

In Berkeley County, we still take pride in a job well done. The old-fashioned American work ethic is alive and well. Thanks to our impressive collection of learning institutions, we are home to a well-educated and dedicated workforce. With over 40 percent of our available labor force commuting an average of 28 minutes each way, we have a talented pool of workers that would prefer to work closer to home, spending less time on the road and more time with their families. A supportive business community already exists in Berkeley County, with both large corporations and smaller family-owned businesses. Berkeley County is home to a number of businesses in the distribution, printing, manufacturing, transportation, healthcare and military operations industries. The Berkeley County Development Authority can help link you with many outstanding assistance programs in the county, state, and federal agencies available to West Virginia businesses. The West Virginia Economic Development Authority administers a program that provides for debt and equity venture capital investment to small business. Call the Berkeley County Development Authority to discuss local tax incentive packages and financing packages through local banks.

2009 Population Distribution  
Total Population = 103,854



Source: US Census Bureau

### LOCATION

Distance from Martinsburg To:

Atlanta, GA.....	657 miles
Baltimore, MD.....	94 miles
Boston, MA.....	630 miles
Detroit, MI.....	434 miles
Hagerstown, MD.....	18 miles
New York, NY.....	264 miles
Philadelphia, PA.....	190 miles
Richmond, VA.....	170 miles
Washington, D.C.....	92 miles

## MAJOR EMPLOYEES

EMPLOYER	PRODUCT	EMPLOYEES
Aker by Maxx Plastics Bathroom Sector	Fiberglass products	135
Berkeley County Government		289
Berkeley County Schools	Education	2,100
Bureau of Alcohol, Tobacco & Firearms	Records/Computing	400
WVU Hospital East	Health Services	900
East Ridge Health Systems	Sheltered Workshop & Services	260
Enterprise Computing Center	Income Tax Computer Center	900
Essroc	Cement	150
General Motors, Corp.	Parts Distribution	102
Guardian Fiberglass, Inc.	Fiberglass insulation	118
Martinsburg City Government		165
The Morning/Sunday Journal	Daily Newspaper	102
Orgill, Inc.	Hardware distribution	335
Quad/Graphics, Inc	Magazines, catalogs, color in	850
Quad/Graphics Baker Road	Bookbinding	160
Regional Education Service Agency VIII	Assists school systems of the region	450
U.S. Coast Guard National Maritime Center	Licensing, Recordkeeping	378
U.S. Coast Guard Operations System Center	Computer Center	535
Veterans Administration Medical Center	Health Care	1,569

### LABOR FORCE DATA

Civilian employed population 16 year and over _____	48,148
Agriculture, forestry, fishing, hunting, mining _____	255
Construction _____	5,056
Manufacturing _____	5,121
Wholesale Trade _____	1,668
Retail Trade _____	4,569
Transportation, warehousing and utilities _____	3,161
Information _____	1,070
Finance, insurance, real estate, rental/leasing _____	2,264
Professional, scientific, management, administrative and waste management services _____	4,170
Educational services, health care and social assistance _____	10,768
Arts, entertainment, recreation, accommodation & food services _____	3,358
Other services, except public administration _____	2,218
Public Administration _____	4,470

Source: Workforce WV

### AVERAGE EMPLOYMENT & WAGES

2009	
Average Employment*	48,300
Average Annual Wage	\$ 35,568
Average Weekly Wage	\$ 684

\*workers covered by unemployment insurance and unemployment compensation

Source: Workforce WV

### EDUCATION

Enrollment in Berkeley County's schools follows:

	# of Schools	Students Enrolled 2010-11
Elementary	14	5,454
Intermediate	6	3,421
Middle	5	3,912
High School	3	4,933
<b>TOTAL</b>		<b>17,720</b>

#### Post Secondary

Shepherd University  
 Blue Ridge community & Technical College  
 Mountain State University  
 James Rumsey Technical Institute  
 Valley College of Technology

### GENERAL INFORMATION

County Seat – Martinsburg  
 County Government - County Administrator and  
 5 Councilmen  
 Martinsburg Government - City Manager, Mayor,  
 and 7 Councilmen  
 Elevation - 457' at the Eastern Regional Airport  
 Land Area – 321 square miles

## TAX RATES

**Personal Income Tax** - The city and county do not have income taxes. For the State Income Tax, a graduated scale of rates is applied to taxable income of all residents, individuals, estates and trusts and on the West Virginia income of nonresidents.

**Sales Tax** - State, 6%, No local sales tax

**Real Estate Taxes** - Tax law mandates that all property be reassessed every three years; and, that the assessment be at 60 percent of market value. 2010-2011 tax rates: Class II Owner occupied residential in rural areas = \$1.1964 per \$100 of assessed value. Class II Owner occupied residential in Martinsburg = \$1.4736 per \$100 of assessed value\*. Class III Non-residential real estate in rural areas = \$2.3928 per \$100 of assessed value. Class IV Non-residential real estate and personal property in Martinsburg = 2.9472 per \$100 of assessed value\*.

**Tax Credits** - West Virginia offers a Super Tax Credit or a Small Business Credit for companies making a capital investment and creating jobs in the state. Small businesses creating a minimum of 10 jobs can receive a credit of 30% of their qualified investment. Larger companies creating 50 to 1,000 jobs can receive tax credits from 50% to 90% of their qualified investments. West Virginia also has available additional tax incentive programs, such as the Freeport Tax Exemption. This allows warehoused goods in transit to an out of state destination to be exempt from local ad Valorem Property Tax.

\*Reflects combined city and county rates.

## UTILITIES

<b>Electricity:</b>	Allegheny Power
<b>Natural Gas:</b>	Mountaineer Gas
<b>Sewage Treatment:</b>	City of Martinsburg, Berkeley County PSSD
<b>Water:</b>	City of Martinsburg, Berkeley County PSWD
<b>Water Sources:</b>	Deep Wells, Quarry, Springs, Potomac River

## EMPLOYEE TRAINING

West Virginia offers up to \$2,000 per employee for training costs through the Governor's Guaranteed Work force Training Program. While not for wage reimbursement, actual costs of training are covered. West Virginia guarantees that the workers trained through this program will meet the employer's requirements, or that training will continue until the employee does meet the requirements.

## INDUSTRIAL PROPERTY

Berkeley County offers a variety of industrial and commercial office space. There are approximately 21 industrial parks in the County which are concentrated in the Martinsburg area. Several of these parks have I-81 frontage or are within a half mile of I-81. For example, Tabler Station Business Park is within a half mile of I-81 (with rail access) and has 230 acres ready for development. Cumbo Yard Park has frontage on I-81 (with rail access) and has 170 acres ready for development. Price per acre ranges from \$55,000 to \$125,000.

## CLIMATE

Winter Temperature	21°F
Summer Temperature	87°F
Average Annual Temperature	53°F
Rain Fall (inches)	36
Snow Fall (inches)	23

## TRANSPORTATION

**Highways Serving Area:** I-81, I-70, US-11, WV-9, WV-45, WV-51

**Railroads:** Amtrak, CSX, MARC (2 commuter trains to Washington Union Station and 3 returning trains each day), Winchester & Western

**Bus Service:** Eastern Panhandle Transit Authority (PanTran -local service)

**Airports:** Eastern West Virginia Regional Airport (MRB), easy access to Dulles International Airport (IAD), Baltimore-Washington International Airport (BWI), Reagan National Airport (DCA) and Washington County Airport (HGR).

## COMMUNICATIONS

<u>Newspapers:</u>	Martinsburg Morning/Sunday Journal, Hagerstown Morning Herald/Daily Mail and Washington Post - all carrier delivered
<u>Overnight Packages:</u>	Airborne, Federal Express, UPS, USPS, and DHL
<u>Post Office Services:</u>	7 Post Offices
<u>Radio Stations:</u>	WKMZ, WEPM, WYII, WRNR in Martinsburg
<u>Telecommunications:</u>	Frontier with direct dial digital service, high speed transmission for computer operations and an established fiber optics network. Points of Presence (POP's) for AT&T, MCI and U.S. Sprint
<u>Television Stations:</u>	15 TV stations received and 1 cable company

## MEDICAL

WVU Hospital-East's City Hospital has 241 licensed beds. There are 150 physicians on active and consulting staff. The hospital offers a wide variety of community health and wellness programs, as well as boasts a new state-of-the-art, full service cardiac catheterization lab and 20-bed ICU/CCU. A major expansion of the hospital's Emergency Department is underway that will allow for up to 65,000 patient visits per year making it one of the largest and busiest in West Virginia.

The Veterans Administration Medical Center has 68 medical, surgical and psychiatry beds; a 121 Community Living Center beds; and a 312-bed domiciliary. There are approximately 94 full-time staff doctors to service the Center.

The Berkeley County Health Department has a part-time health officer, four nurses and five sanitarians. The Eastern Panhandle Mental Health Center opened in 1975 in downtown Martinsburg.

There are three area nursing homes: Care Haven, Heartland of Martinsburg, and Canterbury of Shepherdstown. Also available in the Martinsburg area are two assisted living communities: Lily of the Valley Personal Care Home (specializes in Alzheimer's care), and Balanced Care's Outlook Pointe.

For more economic development information, please contact Stephen L. Christian at:

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